

# Louisiana Claims Association

## 2019 LCA Educational Conference & Expo



LOUISIANA CLAIMS ASSOCIATION

# LCA PIRATES AT THE BEAU

JUNE 12-14, 2019  
BEAU RIVAGE RESORT, BILOXI, MS  
OPPORTUNITY TO EARN 12 CE/CLE CREDITS

## Exhibitor and Sponsorship Opportunities

**Louisiana Claims Association**  
**25th Annual Educational Convention**  
**and Trade Expo**  
**June 12-14, 2019**

*Louisiana Claims Association will hold its 25th Annual Educational Convention & Trade Expo June 12-14, 2019 at the Beau Rivage Resort in Biloxi, LA. Our theme for this year's convention, "LCA PIRATES AT THE BEAU" will offer great opportunities to enjoy continuing education workshops that directly relate to your industry, the opportunity to network with your peers, and entertainment.*

*Once again, we invite claims professionals and industry service providers from Louisiana, Texas, Mississippi and Alabama to attend. Adjusters and Agents from these states can receive 12 hours of CEU credits for Texas, Louisiana, Mississippi, and Alabama at one location! It's a great value for claims professionals licensed in multiple states. We expect a minimum of 250 participants at this year's convention.*

*Please note, all participants at the 2019 Expo must be registered to attend the Convention as either a participant, sponsor or exhibitor and wear the official name badge at all times. The LCA Board of Directors has taken a strong position on this issue, in an effort to protect the interests of our convention supporters.*

*Exhibitors and Sponsors help fund the programs and activities of the convention. They keep registration prices low so any company, large or small, can send representatives. We are now accepting sponsorships and reserving exhibit space for this exciting event. We invite you to review the following material and call us at 225-291-2806 with any questions you may have about the program,*

*Grand Prize—We have planned concentrated time with the exhibitors all day on Thursday; and participants will be encouraged to spend time in the exhibit hall. Exhibitors will mark game pieces of convention registrants as they visit their exhibit booth. Completed game pieces will be used for a Grand Prize drawing of **\$1,000 in cash on Thursday night at the final Captain's Pirate Party & Treasure Hunt in the exhibit hall. Participants must be present to win.***

*Booth Contest—Exhibitors will have the opportunity to win a prize by decorating their booth to reflect the "LCA Pirates at the Beau" theme. Judging will be concluded on Thursday evening and the winner announced at the "Captain's Pirate Party & Treasure Hunt".*

*Exhibitors and Sponsors will be recognized in all printed materials announcing the convention and in the Convention Educational Manual. In addition, signs will be displayed at each function recognizing its sponsors. Sponsors are welcome to provide company promotional items at their booth and during their sponsored event.*

*Register now to participate in this year's show!*

**Louisiana Claims Association**  
**25th Annual Educational Convention and Trade Expo**  
**“LCA Pirates at the Beau”**  
**June 12-14, 2019**  
**Beau Rivage Resort**  
**LCA Exhibitor**



Firm Name \_\_\_\_\_

Contact Person \_\_\_\_\_

1st Attendee \_\_\_\_\_ 1st Attendee Email \_\_\_\_\_

2nd Attendee \_\_\_\_\_ 2nd Attendee Email \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zipcode \_\_\_\_\_

Phone No.: \_\_\_\_\_ Fax No: \_\_\_\_\_

Contact Person's Email Address: \_\_\_\_\_

YES, we want to exhibit. Enclosed is my check for \$\_\_\_\_\_.

- “EARLY BIRD” EXHIBITOR FEE \$750, to include one (1) booth & 2 Attendees
- “EARLY BIRD” EXHIBITOR FEE \$950, to include two (2) booths & 2 Attendees
- “EARLY BIRD” EXHIBITOR WITH NO BOOTH FEE \$550, includes one (1) Attendee and opportunity to place handouts on shared table provided for this purpose

**“Early Bird” registration must be postmarked prior to April 30, 2019.** All registrations received after that date will be charged \$850 for one booth and \$1,050 for two booths and \$650 for Exhibitor with no booth.

Note: Exhibit Space will be assigned on a first come basis. A floor plan will be sent to each exhibitor immediately upon receipt of their booth registration fee. Exhibitors will be able to choose their booth location from the booth sites available at that time. Don't delay. Register now. Each booth will be 8' x 10' and will include a 6' skirted table and two chairs. Booth registration also includes 2 tickets to all social event functions. **Exhibitor fee includes 2 booth attendees — Each additional attendee must pay \$295 each.** Any food and/or beverage served at your booth, must be coordinated through the hotel catering office. Any exhibitor planning to attend the education workshops to receive CE Credit, must register separately and pay the registration fee for attendance.

Please include a check made payable to Louisiana Claims Association and mail to: Louisiana Claims Association, P. O. Box 14806, Baton Rouge, LA 70898. OR—Complete the following credit card information:

Name on Credit Card: \_\_\_\_\_

Credit Card #: \_\_\_\_\_ Expiration Date: \_\_\_\_\_ CVV \_\_\_\_\_

Complete Address where credit card bill is sent:  
\_\_\_\_\_

Phone Number: \_\_\_\_\_

**Questions:** Contact Linda Alwood, LCA Association Manager—(225) 291-2806.

**Liability:** The Louisiana Claims Association, Inc. will not be liable for any loss or damage to the property of exhibitor, or its employees, due to fire, robbery, accidents, or any cause whatsoever that may arise from use and occupancy of leased space or building. The exhibitor agrees to indemnify and hold harmless the Louisiana Claims Association, Inc. and its members against any and all claims of any person whatsoever arising out of acts of omission of exhibitors, members and/or guest. **Care of Space:** All demonstrations, interviews, or other activities must be confined to the limits of the exhibit booth. Aisles must be kept clear. Exhibitors agree not to tear down their exhibits until after the Thursday night program. The decision of the Louisiana Claims Association, Inc. must be accepted as

**Louisiana Claims Association**  
**25th Annual Educational Convention and Trade Expo**  
**“LCA Pirates at the Beau”**  
**June 12-14, 2019**  
**Beau Rivage Resort**



**Deadline June 1, 2019**

**LCA Sponsor**

Firm Name \_\_\_\_\_

Contact Person \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zipcode \_\_\_\_\_

Phone No.: \_\_\_\_\_ Fax No: \_\_\_\_\_

Email Address: \_\_\_\_\_

**Yes, we want to be a sponsor at the 25th Annual Louisiana Claims Association Educational Convention & Expo. We have marked our preference and enclosed is my check for \$\_\_\_\_\_. Mail your check to Louisiana Claims Association, P O Box 14806, Baton Rouge, LA 70898.**

**General Sponsorships**

**25% of all general sponsorships will be donated to the LCA Scholarship Fund. General Sponsors will be recognized on signs displayed at the Convention. Additionally, they will be listed in all printed materials announcing the convention and in the Convention Educational Manual.**

- ◇ **Platinum Pelican Club - Available for \$500 and above.**
- ◇ **Gold Bayou Club - available for \$400 to \$499.**
- ◇ **Silver Magnolia Club - available for \$300 to \$399.**
- ◇ **Bronze Cypress Club - available for \$200 to \$299.**
- ◇ **Friends of the Louisiana Claims Association, Inc. Club - available for donations below -\$200.**



## Sponsorship Opportunities

**Signs will be displayed at each function recognizing all sponsors.**

**Wednesday “Pirate’s Tavern Dinner” - \$1,000**

Participants will enjoy a tavern party at the Beau Rivage complete with rum drinks and dinner. As an event sponsor, we invite you to use your company’s napkins and plastic beverage cups.  Yes, I will provide my company’s napkins or beverage cups. Quantity required: 600 \*\*

**Thursday Morning Continental Breakfast - \$500**

Refreshment stations will be set up in the Exhibit Hall. Sponsors may use their company napkins and/or beverage cups.  Yes, I will provide my company’s napkins or beverage cups. Quantity required: 300 \*\*

**Thursday Morning Break - \$300**

Participants will break in the Exhibit Hall. Fresh coffee, assorted teas and soft drinks will be served. As event sponsor, we invite you to supply napkins and cups.  Yes, I will provide my company’s napkins or beverage cups.

Quantity required: 300.\*\*

**Thursday Luncheon - \$750**

Convention participants will be served a light lunch in the exhibit hall. Sponsors will have their name printed on signage at the event as well as in the conference book.

**Thursday Afternoon Break - \$300**

Participants will break in the Exhibit Hall. Fresh coffee, assorted teas and soft drinks will be served. As event sponsor, we invite you to supply napkins and cups.  Yes, I will provide my company’s napkins or beverage cups.

Quantity required: 300.\*\*

**“Captain’s Pirate Party & Treasure Hunt” - \$1,000**

Convention attendees will be encouraged to dress for a Pirate’s Party. Prizes will be given for “Best Costume”, and “Best Group Costume”. We invite you to use your company’s napkins and plastic beverage cups.  Yes, I will

provide my company’s napkins or beverage cups. Quantity required 600. \*\*

**Friday Morning Breakfast —\$500**

A Continental Breakfast including fresh pastries, juice, hot coffee and assorted breakfast items will be served to all attendees. Sponsors are welcome to supply napkins and cups.  Yes, I will provide my company's napkins or beverage cups. Quantity required: 300.\*

**Friday Morning Break—\$300**

Fresh coffee, assorted teas and soft drinks will be served. As event sponsor, we invite you to supply napkins and cups.  Yes, I will provide my company's napkins or beverage cups. Quantity required: 300.\*\*

\*\* The designated quantity of your company's napkins and/or cups should be brought or shipped directly to the hotel and held at your booth until called for by convention staff. If you do not have an exhibit booth, please contact the LCA office to make appropriate arrangements.

## Other Sponsorship Opportunities

Sponsorship will be accepted on a first-come basis. Camera ready art is required for all ads.

- Convention Education Folder (1 sponsor) - \$1,500 (Sponsor's name will appear on the cover of the Convention Education Folder)
- Convention Bag (1 sponsor) - \$1,500 (Sponsor's name/logo will appear on the convention bag distributed to all participants.)



# Tentative Schedule of Events

## Wednesday, June 12th

- 11:00 am —7:00 pm Exhibitor Set Up
- 11:00 am —2:00 pm Conference Registration
- 11:30 am—1:30 pm LCA Board Luncheon
- 2:00 pm—4:15 pm Ethics Workshops (2 hours)
- 4:15 PM—4:30 pm Break
- 4:30 pm—5:30 pm Keynote Address
- 7:30 pm—10:00 pm “Pirate’s Tavern Party” with great food and music!



## Thursday, June 13th

- 7:30 am—8:30 am Conference Registration & Continental Breakfast in Exhibit Hall
- 8:30 am—10:30 am Workshops
- 10:30 am—11:00 am Break with Exhibitors
- 11:00 am—12:00 pm Workshops
- 12:00 pm—1:15 pm Lunch in Exhibit Hall
- 1:15 pm—2:15 pm Workshops
- 2:15—2:45 pm Break with Exhibitors
- 2:45 pm—4:45 pm Workshops
- 5:00 pm—5:30 pm Annual General Membership Meeting
- 5:30 pm—7:30 pm “Captain’s Pirate Party & Treasure Hunt” in the Exhibit Hall. Prizes given for Best Costume and Best Group Costume. Exhibitor Prizes and \$1000 Grand Prize will be given out at the party.

## Friday, June 14th

- 7:30 am—12:00 pm Exhibitors Break Down
- 8:00 am — 8:30 am Continental Breakfast
- 8:30 am—10:30 am Workshops
- 10:30 am—10:45 am Break
- 10:45 am—11:45 am Workshops